



From The World's
Largest Manufacturer
of Custom Web
Handling Equipment

Chase News

Winter 2014/2015

MISSION STATEMENT

Chase Machine & Engineering designs, manufactures and services custom equipment to suit our customers' needs at a fair price with on-time delivery. Our policy, *"Quality Within Is Quality Throughout,"* along with the commitment of bright, talented employees sharing a common goal, assures us that we will meet our customers' expectations as a progressive, quality and service-driven organization.

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MADE IN THE USA



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Happy Holidays from Chase Machine



Hello Friends,

As we look forward to 2015, we can't help but look back at what the Chase family accomplished this past year. We pulled together and demonstrated teamwork, drive and commitment to our customers, suppliers and one another – traits that George and Maria instilled in each and every member of our family. This year, more than ever, we worked as a true team. They would be proud!

The theme of this year was international. While Chase has always provided our custom web handling equipment to all corners of the globe, never have we had so many international shipments in the same year. Partnering with customers in China, Mexico, Thailand, Honduras, Columbia and New Zealand, Chase provided the creative and proven solutions that we have become known for. Laminators, slitters, festooners, winders and even automated machinery used to assemble rigid plastic parts are now providing contributions throughout the world.

Which brings me to our next achievement. While Chase Machine and Engineering has earned a reputation of being a world class supplier of custom web handling equipment since 1954, 2014 was a breakout year, as Chase became a force in the automation world. With the help of Miki Oliver as well as the addition of key personnel, our new Automation Division was formed. We recently completed

several complex assembly and process machines, incorporating industry leading technology such as Staubli robots, Henkel's Loctite® brand dispense and curing equipment, Cincinnati leak and flow testers, as well as a Rofin laser system. We are proud to say this division is already making a statement in the industry. We look forward to seeing what type of applications our customers bring to us in 2015. Be sure to check out www.chasemachine.com to see more details, then give us a call!

Many of you know that Chase designs and builds downstream cast film and sheet lines, but did you know that we rebuild them as well? This year, we rebuilt several systems – from simply sandblasting, repainting and replacing new bearings and cylinders, to full-blown rebuilds including new casting rolls, and PLC and HMI control upgrades. Now, customers can get a newly refurbished machine at a fraction of the price.

Finally, we would like to thank all of you, our business partners. This newsletter gives us a channel to "brag" about our employees and the creative systems we have supplied, but if it weren't for you, our customers, who put your trust and confidence in us with every order, we wouldn't have anything to brag about. The entire Chase family would like to wish you and your family best wishes for a happy, healthy and prosperous 2015.

Guy Gil, Vice President, Sales



Filtration 2014 Recap

Members of Chase's sales team, Jim Weeden and Guy Gil, just returned from the INDA Filtration14 International Conference and Exposition in Baltimore, Maryland. Filtration has been a growing market segment for Chase Machine, and this year's show was as busy as ever. We've been a proud exhibitor for 18 years, and it's always a pleasure to connect with existing customers and meet new ones.

The Chase booth was full with equipment. In addition to showcasing the long-proven FS-180, we demonstrated the recently introduced Chase FS-360. This new addition to our

FS (Fabric Sealing) line utilizes rotary horn technology to assist in welding materials that stretch as well as welding materials in high-speed applications. Feedback was very positive.

We are in the process of following up with those who visited Chase's booth to assist in providing solutions to various production challenges.



Rotary 360 Ultrasonic Horn

Employee retention benefits our customers

In today's business world, a major challenge companies face is employee retention. It is certainly understandable when employees look for other opportunities with new challenges. But we can proudly say this is not a problem at Chase Machine. Every day, our employees are challenged with opportunities that keep us on our toes and engaged as a team. Consider the combined number of years and expertise of the team assembled at Chase Machine:

Aaron Camp – Electrical Engineering – 15 years
Chris Lavoie – Operations – 24 years
Dan Baxter – Engineering – 26 years
Steve Sheldon – Lab – 27 years
Guy Gil – Sales – 32 years

While the team listed above has a combined 124 years of experience, let's not forget the many new and talented Chase employees that make significant contributions on a daily basis.

Give us a call and put Chase's experience to work for you!

New Automation Division streamlines production



Chase Machine is now a premier factory automation provider. Our new Automation Division delivers innovative and cost effective solutions from concept to production, which helps our clients compete on the Global Stage.

Chase Machine Automation Services include:

- 3-, 4-, and 6-axis robot integration
- Ultrasonic welding
- Vision inspection
- Laser engraving
- Laser welding
- Leak and flow testing
- UV bonding and curing
- Automatic tapping
- Heat sealing
- Automatic screw insertion
- Automated assembly
- Automated packaging
- Material handling
- Pad printing
- Screen printing
- Automatic labeling



Come see us at ICE 2015

Chase Machine and Engineering will be exhibiting at the International Converting Exhibition from February 10-12, 2015 in sunny and warm Orlando, Florida. This show hosts converting professionals from nearly 50 countries. Stop by booth 769 to say hello!

In addition to greeting visitors at our booth, Guy Gil, VP Sales, will present a paper at ICE: Introducing Ultrasonic Welding Technology Into Continuous Web Lamination and Slitting Applications. Chase will have a limited supply of passes for the exhibition. Please be sure to reserve your pass by contacting Diana Colombo at diana@chasemachine.com. See you there!



www.chasemachine.com

324 Washington Street
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Visit Chase Machine at **ICE 2015, Booth #769, February 10-12, 2015, Orlando, FL.**



Upcoming Trade Shows

ICE USA 2015 (Booth 769)
ICE USA: INTERNATIONAL CONVERTING EXPOSITION
Orange County Convention Center
Orlando, Florida
February 10-12, 2015



TECHTEXTIL NORTH AMERICA 2015
George R. Brown Convention Center
Houston, Texas
June 2-4, 2015



FILTRATION 15
INDA FILTRATION 2015 INTERNATIONAL CONFERENCE AND EXPOSITION
Navy Pier
Chicago, Illinois
November 17-19, 2015



IDEA 16
INDA IDEA16 INTERNATIONAL ENGINEERED FABRICS CONFERENCE
AND EXPOSITION
Boston Convention and Exposition Center
Boston, Massachusetts
May 2-5, 2016

For pricing on refurbished machines, contact Guy Gil at 401-821-8879 or guygil@chasemachine.com



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